

JOB DESCRIPTION



Junior Service Manager Belux

At CHG-Meridian we offer unique solutions for the financing and management of IT, healthcare and industrial technology. That's how we keep our customers business at the forefront of technology, while reducing costs and minimizing workload.

More than 12.000 customers across 28 countries trust us with their technology investments.

Whether our customers want to be equipped with new laptops, mobile phones, forklifts, robotics or MRI machines, we guide them through the entire lifecycle. Taking care of everything from consulting, procurement, financing, preparation, deployment and maintenance to the certified deletion of data, refurbishment and remarketing.

By avoiding, reducing or offsetting all CO₂ emissions generated by our business activities, we became carbon-neutral in 2021 and we strive to support our customers achieving the same objective ever since.

As a (Junior) Service Manager you will report to the Country Service Manager and will work at developing and maintaining CHG-MERIDIAN's Services within Belgium and Luxembourg. Together you will carry this great responsibility for all our customers' journeys. You show initiative in making services a true solution. When it comes to maintaining a good relationship with our partners, you are a natural. In your role you will be dealing with people from all walks of life and all levels, ranging from IT teams to purchasing managers and CFOs.

You will manage projects from A to Z and ensure that our clients always receive the highest level of service throughout the process. We have plenty of room for you and your ideas.

We need people who can tackle new challenges with drive, team spirit and a passion for IT solutions.

You will provide trainings and workshops on TESMA (CHG-MERIDIAN's Asset Management System) to customers, service partners and internal colleagues, driving TESMA as a unique selling point. Providing our sales team with service costings will make them look for your support as a service expert in order to close new deals!

Apart from your role as a member of the Belux organization, you will play an active role within the International Service Community, sharing best practices and contributing to the international initiatives.

We offer a dynamic and people-oriented environment, with focus on efficient communication, and an open-door policy. We drive a motivating work atmosphere that recognizes and rewards results as well as people. Moreover, it is an interesting and challenging job within a long existing organization. The Belux business can count on 43 experienced colleagues, all of them eager to meet you and support you in onboarding.

We offer performance based competitive remuneration with a complete package, flexible working hours, mobile working and room for growth and personal development.

You are completely convincing if you have/are:

- A Bachelor or Master level, preferably business-orientated
- 2 to 3 years of work experience in a fast-moving (international) environment
- Experience in Sales and Project Management
- Computer literate (Microsoft Word, Excel, PowerPoint, Visio) and IT savvy
- Very good knowledge of French, Dutch and English, both spoken and written
- Very good communication/presentation skills
- Good sales and negotiation skills
- ITIL v3 Foundation level and/or PRINCE2 Foundation level or other methodology is a plus

Fitting in will be easy if you are:

- A Problem solver
- Eager to learn new things
- Enthusiastic and full of team spirit
- Open to travel abroad up to 5 times a year and flexible to travel within Belgium and Luxembourg
- An International (work) experience will be appreciated